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3235-0123

Expires: September 30, 1998 Estimated average burden

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ANNUAL AUDITED REPORT

**FORM X-17A-5** PART III

SEC FILE NUMBER

40705

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING _	01/01/01	AND ENDING	12/31/01	
· · · · · · · · · · · · · · · · · · ·	MM/DD/YY		MM/DD/YY	
A. REC	ISTRANT IDENTIFI	CATION		
NAME OF BROKER-DEALER:	·		<u></u>	
Aspen Investment Alliance, Inc.			OFFICIAL USE ONLY	
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)			FIRM ID. NO.	
717 Seventeenth Street, Suite 260	0			
	(No. and Street)			
Denver	Colorado		80202	
(Ciry)	(State)		(Zip Code)	
NAME AND TELEPHONE NUMBER OF PE	RSON TO CONTACT IN			
Leigh Chaffee		(303)	294-5714	
		<i>u</i>	Area Code Telephone No.)	
B. ACC	OUNTANT IDENTIF	ICATION		
INDEPENDENT PUBLIC ACCOUNTANT wi	nose opinion is contained i	in this Report*		
_Deloitte & Touche				
	: — if individual, state last, first, mic	•	80202	
555 Seventeenth Street, Suite 360		Colorado ————————		
(Address)	(City)	(State)	Zip Code)	
CHECK ONE:		Pl	ROCESSED	
☐ Certified Public Accountant ☐ Public Accountant			MAR 19 2002,	
☐ Accountant not resident in United	States or any of its posses	sions.	. γ	
	FOR OFFICIAL USE ONLY		THOMSON   FINANCIAL	
	- Committee of the			

'Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

### OATH OR AFFIRMATION

I	_eigh_Chaffee, swear (or affirm) that, to the
best	of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of
_As	pen Investment Alliance, Inc, as or
De	cember 31 , 2001, are true and correct. I further swear (or affirm) that neither the company
nor a	any partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as that of
	stomer, except as follows:
	Signature Signature
	President /
	$\langle t, t_2 \rangle \langle R \rangle$
	Janua C bedoman
	Stanley Commission Expires 3.23-03
	report** contains (check all applicable boxes):
	(a) Facing page.
	(b) Statement of Financial Condition. (c) Statement of Income (Loss).
	(d) Statement of Changes in Financial Condition.
	(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
	(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
	(g) Computation of Net Capital
	(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
	<ul> <li>(i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.</li> <li>(j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation of Net Capital Under Rule 15c3-1.</li> </ul>
لبا	Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of con
	solidation.
	(1) An Oath or Affirmation.
	(m) A copy of the SIPC Supplemental Report.
$\Sigma$	(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Deloitte & Touche LLP Suite 3600 555 Seventeenth Street Denver, Colorado 80202-3942

Tel: (303) 292-5400 Fax: (303) 312-4000 www.us.deloitte.com

## Deloitte & Touche

#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Aspen Investment Alliance, Inc. Denver, Colorado:

We have audited the following financial statements of Aspen Investment Alliance, Inc. (the "Company") for the year ended December 31, 2001, that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934:

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Financial Statements:	
Statement of Financial Condition	3
Statement of Income	4
Statement of Changes in Stockholder's Equity	5
Statement of Cash Flows	6
Notes to Financial Statements	7

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the financial position of Aspen Investment Alliance, Inc. at December 31, 2001 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.



Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The following supplemental schedules of Aspen Investment Alliance, Inc. as of December 31, 2001, are presented for the purpose of additional analysis and are not a required part of the basic financial statements, but are supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934:

	Page
Supplemental Schedules:	
Computation of Net Capital for Brokers and Dealers Pursuant	
to Rule 15c3-1 Under the Securities Exchange Act of 1934	
and Minimum Net Capital Required as of December 31, 2001	8
Exemptive Provision to Rule 15c3-3 Under the Securities	
Exchange Act of 1934 as of December 31, 2001	9

These schedules are the responsibility of the Company's management. Such schedules have been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, are fairly stated in all material respects when considered in relation to the basic financial statements taken as a whole.

February 21, 2002

Deloitte & Touche UP

## STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2001

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Cash and cash equivalents	\$ 515,945 25,000
Deposit - restricted	-
Prepaid expenses and other assets	19,345
TOTAL	\$ 560,290
LIABILITIES AND STOCKHOLDER'S EQUITY	
Liabilities:	
Accounts payable and accrued expenses	\$ 12,541
Due to affiliates	50,767
Total liabilities	63,308
Stockholder's equity:	
Common stock, no par value, authorized 50,000 shares,	
issued and outstanding 25,000 shares	25,000
Additional paid-in capital	429,905
Retained earnings	42,077
Total stockholder's equity	496,982
Total occumender o equity	
TOTAL	\$ 560,290
•	

#### STATEMENT OF INCOME YEAR ENDED DECEMBER 31, 2001

REVENUE: Commissions and fees Other	\$ 394,499 
Total revenue	414,971
EXPENSES:	
Salaries and related expenses	255,751
Trading costs	205,819
Consultant fees	14,150
Occupancy and other	39,890
Professional fees, dues and subscriptions	29,406
Total expenses	545,016
NET LOSS BEFORE INCOME TAXES	(130,045)
INCOME TAX BENEFIT	49,000
NET LOSS	\$ (81,045)

## STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY YEAR ENDED DECEMBER 31, 2001

	Common Stock		Additional Paid-in Retained		Total Stock- holder's
	Shares	Amount	Capital E	Earnings	Equity
BALANCE AT JANUARY 1, 2001	25,000	\$ 25,000	\$ 429,905	\$ 123,122	\$ 578,027
Net loss				(81,045)	_(81,045)
BALANCE AT DECEMBER 31, 2001	25,000	\$25,000	\$429,905	\$ 42,077	\$496,982

#### STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2001

OPERATING ACTIVITIES: Net loss Changes in assets and liabilities:	\$ (81,045)
Other receivables	1,471
Prepaid expenses and other assets	(8,375)
Accounts payable and accrued expenses	(7,357)
Due to affiliates	(77,405)
Net cash used in operating activities	(172,711)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	688,656
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 515,945

#### NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2001

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

*Organization* - Aspen Investment Alliance, Inc. (the Company) was incorporated under the laws of the State of Colorado on July 15, 1988 and is registered as a broker-dealer in that state. The Company is an indirect wholly owned subsidiary of Fisery, Inc.

The Company is a fully disclosed broker/dealer and as such holds no customer funds or securities. All trades are transacted through clearing brokers.

**Commissions** - Commission revenue is recorded on a settlement-date basis and related expenses are recorded on a trade-date basis.

Accounting Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

*Income Taxes* - The Company files a consolidated income tax return with Fisery, Inc. Under an informal tax agreement, income taxes are allocated to the Company based on a statutory rate applied to pre-tax financial statement income or loss, and related balances are included in due to affiliate.

Cash and Cash Equivalents - The Company considers all cash and investments in money market mutual funds to be cash and cash equivalents.

#### 2. RESTRICTED DEPOSIT

The Company has a Clearing Agent Agreement with a related party clearing broker/dealer which requires a deposit of \$25,000 (see Note 4). The entire deposit will be returned to the Company upon cancellation of the agreement. Interest earned on the deposit is received by the Company.

#### 3. NET CAPITAL REQUIREMENTS

The Company is subject to the Uniform Net Capital Rule (Rule 15c3-1) under the Securities Exchange Act of 1934 which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. The Company inadvertently received customer funds during the year which prompted the Company's regulators to require a \$250,000 minimum net capital requirement. At December 31, 2001 the Company had net capital of \$468,463 which was \$218,463 in excess of its required net capital of \$250,000. The Company's ratio of aggregate indebtedness to net capital was .14 to 1 at December 31, 2001.

#### 4. RELATED-PARTY TRANSACTION

During 2001, the Company utilized Fiserv Securities, Inc. as its clearing agent (see Note 2), which is a wholly owned subsidiary of Fiserv, Inc. The Company was charged \$98,346 for such services in 2001.

During 2001, the Company paid \$116,387 to First Trust Corporation (wholly-owned subsidiary of Fisery, Inc.), for account management services.

\* \* \* \* \* \*

SUPPLEMENTAL SCHEDULES

# COMPUTATION OF NET CAPITAL FOR BROKERS AND DEALERS PURSUANT TO RULE 15c3-1 UNDER THE SECURITIES EXCHANGE ACT OF 1934 AND MINIMUM NET CAPITAL REQUIRED AS OF DECEMBER 31, 2001

AGGREGATE INDEBTEDNESS - Accounts payable, accrued expenses and due to affiliates	\$ 63,308
MINIMUM NET CAPITAL REQUIRED - Greater of 6-2/3% of aggregate indebtedness or \$250,000 minimum	\$250,000
STOCKHOLDER'S EQUITY	\$496,982
NONALLOWABLE ASSETS	19,345
NET CAPITAL BEFORE HAIRCUT ON INVESTMENT	477,637
HAIRCUT ON INVESTMENT	9,174
NET CAPITAL	\$468,463
NET CAPITAL IN EXCESS OF REQUIREMENT	\$218,463
RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	.14 to 1

There are no material reconciling items between amounts presented above and the amounts reported in the amended unaudited FOCUS report as filed on February 27, 2002. Therefore, no reconciliation of the two computations is deemed necessary.

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 UNDER THE SECURITIES EXCHANGE ACT OF 1934 AS OF DECEMBER 31, 2001

The Company does not have anything to report at December 31, 2001 because it held no customer funds and therefore had no deposit requirement pursuant to Rule 15c3-3 under the Securities Exchange Act of 1934.

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## Deloitte & Touche

February 21, 2002

Aspen Investment Alliance, Inc. 717 17th Street, Suite 2600 Denver, Colorado 80202

Dear Sirs:

In planning and performing our audit of the financial statements of Aspen Investment Alliance, Inc. (the Company) for the year ended December 31, 2001, on which we have issued our report dated February 21, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing an opinion on the financial statements and not to provide assurance on the Company's internal control.

Also, as required by Rule 17a-5(g)(1) under the Securities Exchange Act of 1934, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by the Company that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the provisions of Rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control and of the practices and procedures and to assess whether those practices and procedures can be expected to achieve the Securities and Exchange Commission's (the "Commission") abovementioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized acquisition, use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Aspen Investment Alliance, Inc. February 21, 2002 Page 2

Because of inherent limitations in any internal control or the practices and procedures referred to above, misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal control or of such practices and procedures to future periods are subject to the risk that they may become inadequate because of changes in conditions or that the degree of compliance with the practices or procedures may deteriorate.

Our consideration of the Company's internal control would not necessarily disclose all matters in the Company's internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted the following matters involving the Company's internal control and its operation that we consider to be material weaknesses as defined above. The financial accounting is outsourced and the Company does not monitor account balance fluctuations throughout the year. In addition, the Company did not have a formalized revenue sharing agreement in place with a related party. Subsequent to year end, the Company implemented financial accounting review procedures and entered into a revenue sharing agreement.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, except those practices and procedures related to financial accounting monitoring and revenue sharing noted above, were adequate at December 31, 2001, to meet the Commission's objectives.

This report on internal control does not modify our report dated February 21, 2002 on the financial statements of Aspen Investment Alliance, Inc. as of and for the year ended December 31, 2001.

This report is intended solely for the information and use of the board of directors, management, the Securities and Exchange Commission and the National Association of Securities Dealers, Inc. and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended and should not be used by anyone other than these specified parties.

Yours truly,

Deboitte & Touche LLP

# Aspen Investment Alliance, Inc.

Financial Statements and Supplemental Schedules for the Year Ended December 31, 2001 and Independent Auditors' Report and Supplemental Report on Internal Control